



"**Landmark**" sprouted with the strategic collaboration of world-class IT professionals. Right from the start 'Customer focus, product superiority, operational excellence, guidance and constant learning' have been the strongest values associated with Landmark. With the booming IT industry we have been delivering highly reliable services to our patrons and thus helping them to add value to their businesses.

Our vision is to provide IT solutions to corporate houses as well as the common man. Today, Landmark stands above the rest as a group of highly versatile IT professionals who have etched their name on the sands of time.

Landmark is today a name to reckon with, in the corporate scenario. A string of strategic alliances with world leaders like IBM, CA, VERITAS, Cisco, Microsoft, Oracle, HP, Citrix, APC, Intel adds a distinctive edge to its inherent strengths, which include unmatched technical expertise, innovation and services.

If we could furnish you the name of just a handful of our services that you may be in quest of, IT Infrastructure Management Services, Remote Management Services, Business Continuity Planning, Disaster Recovery Services, Application Management & maintenance Services and Latest Technology deployment services would top the priority of the never-ending list of standardized world-class service that we can offer.

Being an **ISO 9001-2000** corporation we assure you high quality superior level services.



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Key Strength Of Landmark

There are many benchmarks that make Landmark a preferred choice - for new and potential clients - especially when it comes to choosing a long-term business partner from amongst top- notch service providers. These are:

MAKING DIFFERENCE WITH EXCELLENCE

- Highly Skilled Team of People, Technology Skill Sets and Tools Expertise.
- Matured and Proven Business and Quality Processes using World Class Tools & Standards supported through Quality Practices through ISO.
- Knowledge of key people of over 200+ man-year.
- State of art Technology center with NOC, POC, Development Lab and an Independent Test Lab.
- Key Technology Partnerships: IBM, Microsoft, Oracle, CA, Mercury, HP, Sun Microsystems and so on.
- Efficient Operational Model for better Value for money with adaptable approach geared to the needs of each specific client.
- Proven reputation for unsurpassed project management and on-time performance.
- Proprietary APDIMA methodology with a common, flexible framework and best practices.

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Key Strength Of Landmark

- ▶ Established and accepted brand name.
- ▶ Proven experience in commercial markets and government industries.
- ▶ Financial strength to be able to assume total project risk.
- ▶ “India Advantage” for global customer & a global service network.
- ▶ Enhanced Customer Relationship Management through professional team.
- ▶ Innovative IP based products and services with no or very less competition globally.

Service Delivery Model

ONSITE CONSULTING MODEL

For project specific needs, Landmark’s Senior Consultants in Domain & Technology will offer execution and project management for:

System requirements study and understanding customer’s business needs.

Understanding specific requirements in terms of technology, external interface, scalability and so on.

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Service Delivery Model

ONSITE CONSULTING MODEL

- ▶ Iterative deployment and phase wise implementation.
- ▶ Change Management and Training.

OFFSHORE MODEL

Hybrid working model where a small onsite team will work at the customer's location while a larger team is deployed at the offshore Development Centre / Test Lab.

The onsite team provides an interface with the client and coordinates the offshore work and executes tasks like:

- ▶ System Study.
- ▶ Requirements Gathering.
- ▶ Test Planning.
- ▶ Test Effort Estimation.
- ▶ Integration and Deployment.

The offshore team acts as an extension of the onsite project team and will be responsible for:

- ▶ System Design and Analysis.

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Service Delivery Model

- ▶ Coding.
- ▶ Test Case Designing.
- ▶ Test Execution.
- ▶ Defect Logging.
- ▶ Test Process Monitoring & Review.

Development Center and Test Lab (Build-Operate-Transfer[BOT] Model)

For long term engagements with our customers, we also offer the facility of a Development Center / Test Lab which could be dedicated to the customer & staffed with an optimal team and related infrastructure with a flexible scaling plan. This Development Center / Test Lab will act as an extension of your Development Center / Test lab. Such Development Center / Test Lab services are also offered on specifically designed and made exclusively for the customer with options of:

- ▶ Build and Handover.
- ▶ Build and Operate.
- ▶ Build, Operate and Transfer after specific period.

This model becomes very meaningful for organizations wanting to set up India operations and would like to check out actual feasibility before investing into full fledged manner.

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Staffing Services

Technology is wonderful, but it still takes people to design, oversee, set up, run, and support its use. More and more companies are in need of people with specialized technical skills to get the job done. Landmark's Staffing Services, provides highly skilled technical professionals with the right skills so you can get on with business.

Whether you need additional support for a week or for a year, we understand you need more than someone who simply has the technical ability to get the job done. You expect someone you can count on to take your business as seriously as you do. We call our specialized consultants and contract employees technical professionals because it highlights their expertise. Need to hire full-time employees? We can help you do that, too.

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Training

Education and Training sets the foundation for business technology investment optimization. An educated staff maximizes return on technology investments.

Landmark provides comprehensive curriculum for implementation of different technologies using different methods of delivery including real and virtual classrooms. Our rigorous and comprehensive training enables the consultants to provide valuable and effective services for our global clients. Our training and knowledge sharing program enables the consultants to keep pace with ever changing technology requirements enhancing their professional growth and marketability.

We offer following trainings on a regular basis to our consultants and clients:

- ▶ Business Analyst
- ▶ Documentum
- ▶ Business Intelligence
- ▶ Software Quality Assurance
- ▶ J2EE
- ▶ .NET
- ▶ Oracle DBA
- ▶ SAP

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